

Comprehensive Solutions for Complex Business Matters

MISSION

VISION

To help one million clients run a more profitable business.

The positioning of ASC in Top 10
Consulting
Companies in India.



From the desk of
Founder and CEO
Alok Kumar Agarwal

I would like to take this opportunity to express my heartfelt thanks to my team and my well-wishers for their active involvement, support and trust in me; without whom I would not have been successful in building ASC as a leading Consulting Group.

I take immense pleasure in saying that our team consists of experts from diverse fields. This expertise and experience helps us in addressing client issues with a unique and innovative approach which facilitates strategic business growth for our business partners.

Building on our strengths as a multi-dimensional consulting group which serves across industries, we at ASC believe in delivering economically viable solutions for complex financial and legal matters. We strive for customer satisfaction which is of utmost importance to us.

Founded as a CA firm, ASC now has many legal entities and service verticals operating from 11 offices (Delhi, Noida, Gurugram, Mumbai, Bengaluru, Pune, Chennai, Hyderabad, Canada, Singapore and Japan) and more than 80 associates throughout India. Our core strength is exhibited in our diverse team of more than 300 members.

| | OUR JOURNEY |
|------|--|
| 2022 | |
| | Established the business vertical in waste management/EPR |
| 2021 | Established separate vertical of FinTech Solution by introducing GST and Accounting related Software |
| 2020 | Established 9th office in Pune, Accredited with Dun & Bradstreet as one of the trusted organizations worldwide |
| 2019 | Established 8th office in Chennai Established 7th office in Canada providing outbound services Became a strong team of more than 300 people |
| 2018 | Established 6th office in Bangalore Set-up Japan desk for providing solutions to Japanese Corporations Become a stronger team of more than 250 people |
| 2017 | Established the Insolvency and Bankruptcy vertical Established the Sourcing Solutions vertical |
| 2010 | Established 5th office in Singapore providing outbound services |
| 2015 | Became a team of 190 + people |
| 2015 | Established 4th office in Noida (18000 sq. ft, 6 storey building) with |
| 2014 | modern amenities |
| 2014 | Established 3rd office in Mumbai Established the Legal Metrology & BIS vertical Featured in 'Bureaucracy Today' as a prominent and upcoming Chartered Accountant firm in India |
| 2013 | Built a strong team of over 150 experts |
| 2012 | Published a book on "All India Taxes: A Ready Reference" |
| 2011 | Published a book on "All India VAT: Ready Reckoner" |
| 2010 | Became a member of the esteemed EuraAudit International, France (A Professional Association) |
| 2009 | Established the International Taxation and Foreign Trade Policy Business vertical |
| 2007 | Established 2nd office in Gurgaon Became a team of 50 people |
| 2002 | Became a team of 10 people and shifted to new office in Lajpat Nagar, Delhi |
| 1995 | Year of establishment. A modest beginning with two people and limited set of clients |

What makes us different?



Growing client portfolio

Inbound services to **1000+** Clients

Onbound services to **80+** Clients



Global presence

8 Offices in India and **3** in overseas (Singapore, Canada, and Japan)



Team of experts

More than **300** employees including **120** Professionals comprising of CAs,CSs, Advocates, Insolvency Professionals



Valuable connections

Strong network of more than **80** associates across India



Japandesk support

Japanese nationals & support team to look after Japanese corporations





Renowned clients

95% of total clientele are multinational & top fortune 500 companies



Several business verticals headed by senior and expert professionals





International clientele

Serving to international clients from countries such as Singapore, Japan, USA, UK, France, Germany, Canada, Dubai etc.





Services



- International Taxation
- Transfer Pricing
- Expat Tax
- Corporate Income Tax
- Withholding Tax
- Personal Income Tax
- Goods & Services Tax
- Assessment & Tax Litigation



- Audit
- IFC/ICFR
- Policy & SOP formation
- Financial Statements
- Governance & ERM Implementation
- Forensic & Investigation
- Due Diligence
- Risk Management
- SOX Compliances
- Review Programmes
- Certification



- Incorporation & Statutory Registrations
- Secretarial Compliances under Companies Act, 2013
- RBI / FEMA Compliances
- SEBI Compliances
- Liquidation services
- Insolvency & Bankruptcy
- Legal Services (Corporate & Labor)
- Drafting of agreements/contracts
- Arbitration & Dispute Resolution



- Mergers & Acquisitions / Valuation
- Foreign Trade Policy & Free Trade Agreements
- SEZ/EOU/STPI/FTWZ Compliances
- Custom & EXIM Policy
- Anti-Dumping Duty
- SVB & AEO Registration
- Legal Metrology Registration
- BIS, FSSAI, CDSCO, ETA Certification
- E-waste / Plastic waste Management/EPR
- Entity set-up & compliances
- Sourcing Solutions
- Outsourcing Services
- Fintech Services





India Entry & Business Startup Consulting

- India Market Entry Strategy to structure business that includes Feasibility Study, Structuring Business Model, Market Projections, etc.
- Company, LLP, Liaison Office, Branch Office, Project Office incorporation with ROC and intimation / approval to RBI
- Entity set-up compliances including regulatory approvals & license under labor laws, environment laws, fire department, MSME, SSI, etc.

International Taxation

- Evaluation of Tax Treaties, Multilateral Agreements, Tax Information Exchange Agreement,
 Comprehensive Economic Partnership Agreement, etc. for taxability & relief
- Efficient Tax Structuring & Advisory on Cross border transactions like Engineering,
 Procurement & Construction Contracts (pre-bid & post-bid stage both)
- Advisory on OECD

Transfer Pricing

- Analyzing transactions and preparation of Transfer Pricing Study/Reports
- Issuance of Transfer Pricing Certificates
- Evaluating & formalizing Advance Pricing Agreements
- Compliances for Country-by-Country Reporting and Master File
- Advisory on tax reduction under Double Taxation Avoidance Agreement and identifying taxability of foreign companies in India

Expat Tax

- Structuring the mechanism for taxation of foreign portion salary and income of Expat in India
- Drafting of Secondment/Dispatch Agreement, Employment Agreement, etc.
- Providing assistance in registration with FRRO, VISA renewal, obtaining exit permit from FRRO and income tax clearance certificate from Income Tax Department
- Determination of residential status and calculation of income tax liability on global income in India considering tax reliefs for income tax paid in the home country
- Compliances for personal income tax return filing along with disclosure of foreign assets



Corporate Income Tax, Withholding Tax & Personal Income Tax

- Corporate Income Tax Compliances for all International & Domestic business set-ups
- Advisory on Tax planning for Corporates & Non-Corporates
- Corporate Income Tax, Withholding Tax and Personal Income Tax Compliances & Return filing
- Obtaining lower and concessional withholding tax certificate
- Other compliances under the Income Tax Act, 1961
- Certification for making remittances

Goods & Services Tax (GST)

- GST Advisory services on existing or proposed business transactions
- Structuring of business transactions in the light of GST implications
- Suggesting mitigation plans as well as way forward for business
- Undertake GST due diligence review
- Undertake GST related process as well as system audit
- Undertake work related to reconciliations such as between books of accounts, GSTR returns (1, 3B & 2A), e-way bill, etc.
- Provide litigation support services to the Company which includes assisting in Departmental assessments, audit and their representation, etc.
- Consultancy on documentation, formats, reporting, E-way bill, Anti-Profiteering etc.
- Undertake GST related compliances like preparation and filing of periodic returns
- Preparation and filing of annual returns, audit report, etc.
- Preparation and filing of GST Refund application and represent the Company before the Department
- Provide support services in relation to e-invoicing to the Company
- Providing manpower solution to the Companies for GST related work
- Undertake trainings / workshops for the employees of the Company as per the requirement of the Company
- Innovation of Fintech Software such as GST Compliance Automation Solution, GST E-invoicing services, Customized billing / Accounting Application/ ERP, E-way bill Automation, GST Reconciliation Tool, PDF Data Extraction Solution, Bar Scanner, etc.

Assessment and Tax Litigation

 Obtaining Advance Rulings from Board of Advance Rulings (Income Tax)/ Authority of Advance Rulings (GST/Customs)



- Assessment, Re-assessment, Tax Litigation & Representation services before all levels including Appellate Authorities under Direct Tax, GST, DGFT, Customs, etc.
- Representation services before the Commissioner (Appeals) and Tribunals including Faceless Appeal System

Risk Advisory and Assurance

- Internal Audits comprising a review of end to end processes & procedures, evaluate operational efficiency & internal controls, etc.
- Review of Internal Controls over Financial Reporting (ICFR) & assisting companies in designing Corporate Governance Framework, Risk Management Strategies, etc.
- Designing & implementation of Standard Operating Procedures (SOPs)
- Assuring Statutory Audit Compliances and Regulatory Standards
- Financial Statement Reporting as per Accounting Standards
- Forensic Accounting & Investigations
- Investigative Due Diligence (Financial, Taxation and Legal)
- Co-sourcing and supplementing Internal Audit function through Management Audit
- Operational Audits to enhance control processes and introduce efficiencies into business operations
- SOX Compliances documentation and testing assistance
- Conducting Review Programmes from accounting & taxation perspective of all compliances
- Certification of IFRS accounts

Corporate Law, Secretarial, FEMA & Legal

- Statutory Registrations under different laws like Income Tax (PAN & TAN), GST, Provident Fund (PF), Employees State Insurance (ESI), Professional Tax (PT), Import-Export Code License (IEC), Shops & Establishment Act, Trademark, etc.
- Compliances under Companies Act, 2013 & XBRL reporting
- Compliances under Foreign Exchange Management Act (FEMA) including External Commercial Borrowings (ECB), Foreign Direct Investments (FDI), Overseas Direct Investments (ODI), Securities and Exchange Board of India (SEBI), FLA/FLAIR return filing, etc.
- Drafting of agreements, contracts, MOU, shareholders & joint venture agreements etc.
- Closure of Company like winding off, struck off, liquidation and fast track exit mode
- Advisory on Corporate Law matters
- Drafting of CSR Policy & Implementation
- Legal services related to Corporate & Labor matters
- Arbitration & Dispute Resolution Services



Insolvency & Bankruptcy Services

- Advisory and consultancy over IBC matters
- Appointment of IRP/RP, Liquidators, Bankruptcy Trustees
- Claim Verification for verifying the claim of creditors
- Drafting of Resolution Plan and Process Advisors
- Creation and Maintenance of Cash Flow

Mergers & Acquisitions

- Partner search services
- Evaluation of business model
- Transaction & Fund structuring related statutory & legal compliances, planning and approvals
- Valuation of Business, Shares and other Securities
- Buy / Sell advisory for negotiation of purchase and sale agreement
- Franchising to link with right resources for the expansion of business
- Management consultancy over challenges in financial modeling of business
- Corporate Finance to improve investor relations and manage financial transactions
- Debt Restructuring to strategize financial solution

Customs & EXIM Policy

- Advisory on Foreign Trade Policy and Free Trade Agreements signed by India with other countries
- Advisory for set-up, benefits and compliances of units in Special Economic Zone (SEZ) / Export
 Oriented Unit (EOU) / Software Technology Park of India (STPI) / Free Trade Warehousing
 Zone (FTWZ)
- Documentation, preparation and filing of an application to get duty credit scrips under SEIS,
 MEIS and other Duty Exemption Schemes
- Providing assistance in liaising with DGFT and other authorities for obtaining various restricted
- Special Valuation Branch (SVB) registration & renewal and finalization of BOEs
- Authorized Economic Operator (AEO) certification and renewal
- Documentation, preparation, representation with DGFT to avail EPCG Authorization, Advance Authorization, etc.
- Providing assistance in attaining redemptions from DFIA authorities
- Advisory & Representation for levy of anti-dumping duties
- Drafting of report and negotiations under PTA & FTA
- Obtaining Custom duty refund like EDD refund, CEPA refund, etc.



Legal Metrology, BIS & Other Registrations

- Licensing under Legal Metrology Act (Weight & Measures and Packaged commodity goods)
- Bureau of Indian Standard (BIS) Certification and standardization
- Certification from Food Safety and Standards Authority of India (FSSAI)
- Regulatory approvals for Equipment Type Approval (ETA) Certification and Import License from Wireless, Planning and Coordination Wing (WPC)
- Extended Producer Responsibility (EPR)/E-waste management certification from Central Pollution Control Board (CPCB)
- Plastic-waste management certification from CPCB
- Regulatory approvals from CDSCO department

Outsourcing and other services

- Accounting & MIS Services
- Payroll Support & HR services including payroll structuring, recruitment service, etc.
- Drafting of Accounting Manuals, Working Regulations, Employment Agreements, etc.
- Compliances of different statutes like PF, ESI, PT, LWF, etc.
- ERP / SAP implementation services
- Advisory & Consultancy over intellectual property rights, patents, etc.
- Advisory on setting-up entities in Singapore & Canada and undertaking pre-setup & post-setup compliances as per respective country laws
- Advisory on the optimal stack of different solutions using FINTECH platforms landscape

Sourcing Solutions

- Vendor management on PAN India basis including negotiations and payments
- Coupon Management to manage the system of disbursal and redemptions of coupons
- Contractual Staff Resourcing eliminating payroll accounting and maintaining budget controls
- Sourcing of goods and supplies on instant basis from GST registered / unregistered vendors



Testimonial

"I would like to convey my heartfelt appreciation for the entire team at M/s ASC group during my latest professional experience with the firm. I am truly delighted with the client experience, the team @ASC delivered to me..! Honestly, I am not able to choose from whether I am more impressed with the professional expertise, an awesome customer service or a combination of both...!! I am not sure whether you have a "Wall of fame" in your office for customer appreciations like these but I am certainly going to use this as a case study in my own training sessions to my teams on Operational excellence & Customer experience. My sincere wishes to ASC group for many more success in future. In my own limited professional experience of 23 years, I strongly believe you guys have the capability to not only become the leading professional firm in the country but globally."



Ashish Kumar

Head- Outsourcing and Vendor Management (Max Healthcare)



"ASC is like an extended office for Avery Dennison for the matters related to Taxation. Be it Excise, Service tax or VAT, with the approach ASC handles everything I do not worry about them and I know that I am in safe hands."

Sanjay Mathur -Avery Dennison

"ASC is doing our Vat work from almost Last 2 decades, till date their support and professionalism is highly appreciable. Our association with ASC started way back in 1995 and we at Gillette are happy with their promptness, service quality and professionalism being demonstrated. They will be an ideal Accounting Service provider to any Corporate."



Pradeep Sharma -GILLETTE INDIA LIMITED



"ASC Group has provided their professional support for obtaining export incentives to us. We are happy with their guidance, professional approach, and fulfillment of time commitment. We shall look forward to receiving their continuous support on other assignments. Wish you all the best for your future success"

Shosuke Takahashi -Yushiro India Company Private Limited

"ASC team has been of great support in handling all my requests for tax-related information, especially as this domain is very wide and complex. Moreover their book All India Taxes is resourceful and comprehensive".



Vivien Massot -TAC ECONOMICS



"We are very happy with the services ASC has been providing us which include transfer pricing, international taxation, payroll etc. They are acknowledgeable and professional team."

Naveen Sareen AGCO

Directors and Promoters



Founder and CEO Alok Kumar Agarwal

Founder and CEO of ASC, Mr. Agarwal has over 27 years of experience in finance advisory. During his illustrious professional journey, he has played a key role in advising clients on a diverse range of financial matters. The co-author of two comprehensive books on tax, he is a renowned expert on Company Laws, Taxation Practices and Government Regulations. With his industry experience across various fields regarding M&A matters, corporate finance, due diligence, corporate law, strategic planning and taxation, Mr. Alok Agarwal makes ASC Group stand out



Managing Director Anju Agarwal

An insolvency professional, a Masters in Economics and PGDM in Marketing, Ms. Agarwal leads the Insolvency & Bankruptcy vertical at ASC. Her varied experience in matters of business strategy, legal compliances and in-depth knowledge of the dynamic finance industry is an asset for ASC. With an eye for detail and precision, she excels as a business strategy consultant and plays a vital role in assisting organizations in international expansion and maximizing ROI through planned investments.



Director Antaryami Nayak

Mentor and advisor to ASC Group, Mr. Nayak leads the new and innovative vertical, BSP Freedo. With a rich industry experience of 26 years, he has thorough knowledge of Mergers and Acquisitions and various corporate finance matters for global multinational conglomerates. Mr. Nayak is also a Six Sigma Green Belt holder and has successfully combined both financial knowledge and operational excellence to implement them in practice. He has devised KPI management system for various departments to achieve operational excellence and for driving growth.



Director Deepak Kumar Dass

Mr. Dass heads the Indirect Taxation vertical at ASC. Through his expertise and in-depth knowledge of the Indian tax structure, he has helped numerous global corporates in respect to their Indian ventures in matters of Indirect Taxes and thus doing major value addition in strengthening their supply chain structure. He has also co-authored the book, 'All India VAT, A Ready Reckoner' along with Mr. Alok Kumar Agarwal. This book provides valuable insights into the VAT laws and regulations applicable across India.



Director Shailendra Kumar Mishra

Mr. Mishra is heading International Taxation, Transfer Pricing, FEMA and Foreign Trade policy at ASC. A core member, he has played a key role in advising clients on tax and regulatory advisory in business structure, entity options on inbound and outbound investments. Shailendra's pragmatic and structured approach is highly valued among clients. An author of a book, he has played a pivotal role in establishing Singapore and Canada operations of ASC and has been very helpful in building a next generation team leaders within the organisation.

Core Team



Vice President Deepak Maini

Mr. Maini is a practicing Insolvency Professional with an experience of 39 years as a General Manager in Punjab & Sind Bank. Mr. Maini has played an integral role in developing the Insolvency and Bankruptcy vertical at ASC.



Leading the business development vertical in ASC Group, Mr. Ashok is primarily responsible for promoting the Foreign Trade Policy vertical as well as other services offered by ASC across India. He has established and developed the first dedicated Sales Division to propel business growth and leads high performing, cross-functional teams.



Senior Vice President Mayank Singhal

With an impressive experience across industries, Mr. Mayank specialises in Legal Metrology, BIS Certification and Stock Audit at ASC. His result driven approach is marked by an intelligent and pragmatic methodology

Vice President Mahak Jain

Mr. Jain is a Chartered Accountant by profession with experience of more than 17 years. He majorly worked with one of the Big4 companies. He is a trusted financial, M&A advisor & investment planner. He is well-versed in Legal Tax & Regulatory compliances, & Investment planning. He was a key member of Japan-desk in PwC India, thus he has an extensive experience of working with Japanese clients.





Asst. Vice President Tania Kakar

Ms. Tania is a Chartered Accountant by profession having an experience of 9.5 years. She had worked with two of the Big 4s wherein the broad profile includes assignments related to Indirect Tax advisory and compliances. She has thorough understanding of Indirect Tax Laws including GST. Customs. Service Tax.

Asst. Vice President Ankush Goyal

Mr. Goyal has over 12 years of experience in Risk Advisory, Internal Audits, Forensic Audits, ICFR, and Internal Control reviews and he has helped a large number of national





Operations Head Canada Bhupen Garg

Mr. Bhupen is an MBA in Finance and has extensive experience in business consulting & development. He helps small, medium and large organizations in simplifying and expanding their businesses and provides support in managing financial KPO services, market research & entry, business set-up services in India, Singapore & Canada.

Asst. Vice President Rakesh Mishra

Mr. Mishra is an Insolvency Professional, Chartered Accountant and Company Secretary with more than 32 years of experience as Hardcore Finance Professional. Held Senior positions for more than 19 years as CFO/ Head of Finance/Finance Director/Financial Controller/





Operations Head Bengaluru Deepak Joshi

Mr. Joshi is a Chartered Accountant by profession with 9 years of post-qualification experience and leads the Bengaluru Branch operations at ASC. He has been providing varied services like advisory, compliance, business structuring, reviews, due diligence and litigation support to clients in area of GST, Income tax, Accounting & auditing. He has a vast experience in sectors such as, Hospitality, Healthcare, Exhibitions, Education, Club & societies, etc.

Operations Head Mumbai Niten Agarwal

Mr. Agarwal is a Chartered Accountant by Profession with extensive experience and heads the Mumbai operations at ASC. He has been instrumental in shaping and developing ASC as a prominent consulting group in the Western region of India.











































































































































































































































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